

Learn ★ Dream ★ Achieve

Dear Friends of LDA,

LDA Minnesota is proud to present its organizational outcomes in our Fiscal Year 2010 Annual Report. The report highlights major accomplishments over the past year, financial performance, and most importantly – the positive impact LDA services have had in changing clients' lives so that they learn successfully, dream of possibilities, and achieve their goals.

LDA Minnesota can't advance its mission without the support of the community. We would like to personally express our gratitude to our many stakeholders who make our work and results possible. Thank you to our donors, volunteers, staff, school partners, and collaborating agencies. FY2010 was a challenging year, but we actually increased total revenue by 15% over the prior year, in part due to a doubling of revenue earned through school contracts for service and the efforts of our Learn • Dream • Achieve Capital Campaign Committee.

We value the trust the community has invested in us and commit to maximizing the resources provided by operating efficiently, partnering to leverage results, and focusing on the most effective strategies that make a positive difference for the people and community we serve. LDA Minnesota believes in accountability and received approval by the Charities Review Council as meeting nonprofit governance standards. Excellence in leadership and management resulted in service to **3,155** individuals in FY2010!

We look forward to another year of partnering with you to learn, dream, and achieve. If you haven't already joined LDA in our rewarding work, now is that time to become an advocate, donor, or volunteer. Check out our new and improved website at Idaminnnesota.org.

It's amazing what we can accomplish together!



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President, Board of Directors



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“Thank you for coming into our home. My baby can read! [Kallie] looks forward every Tuesday and Thursday by watching for him to arrive. As Kallie’s grandmother, I too was learning reading techniques.”

-Grandparent of a child receiving free LDA tutoring funded by SES (Supplemental Educational Services), 2010

LDA Highlights FY2010

LDA is pleased to highlight the following accomplishments in FY2010:

- ◆ Received full approval from the Charities Review Council in April 2010, demonstrating accountability for meeting nonprofit governance standards.
- ◆ Made major advancements in our ADHD services:
 - ◆ Held first ADHD Regional Conference, as well as an ADHD Symposium.
 - ◆ Newly added 1:1 ADHD counseling and coaching services.
 - ◆ Expanded ADHD support groups.
- ◆ Continued to conduct the Learn · Dream · Achieve Capital Campaign to develop resources for building financing and improvements, with major facility upgrades completed:
 - ◆ New energy-efficient windows, HVAC, partial roof, sidewalk replacement, and parking lot paving.
- ◆ Enhanced our professional capacity to serve struggling students and schools by adding English Language Learning (ELL) teachers to our *Learning Connections* team of reading specialists, special education teachers, and teacher development specialists.
- ◆ Offered new services reflecting our value of client access to services, especially for individuals from under-served, low-income, and diverse communities:
 - ◆ Individualized tutoring to 56 low-income children, delivered in their own homes (funded by NCLB Supplemental Education Services-SES).
 - ◆ Tutoring in writing skills to prepare Somali high school students for college at the Higher Ground Academy, a charter school in St. Paul.
 - ◆ In all, LDA topped 800% increase in tutoring hours compared to the prior year! Added English Language Learning (ELL) to the range of services we offer.

Research funded by the National Institute of Mental Health indicates that the best outcomes for those with ADHD are achieved by a multimodal treatment plan that incorporates education and support with other treatments.



Daniel began the year as a third grade student who clearly struggled with reading. By the end of the year, when asked if he would want his friends to attend the Learning Connections reading group, Daniel commented, “Yes, because the group is really fun and they could become better readers, too.”

Daniel’s teacher reported that she saw Daniel transform from a timid reader who would rarely select books during free reading time to a confident, motivated reader who volunteered to read aloud in class. She also mentioned her appreciation for the Learning Connections teacher’s adherence to high academic and behavior standards for the students. Indeed, Daniel’s scores went from the 10 – 25th percentile range in the beginning of the year to the 25 – 50th percentile range by the end of the year. We know that Learning Connections made the difference for Daniel!

This story illustrates one child’s academic experience through Learning Connections, LDA’s partnership program with schools.

Program Accomplishments

Learning Connections

Improved academic success for **551 K-8 children**, approximately **95%** of whom were low-income, **96%** children of color and **all** at-risk for academic failure, through a year-round, in-school program that provides small group instruction for students and skill-building for their parents. Services were provided at 13 schools during Academic Year 2009-10.

Based on our pre and post test data, **98%** of both reading and math students improved their academic skills; **70%** made more than one year of growth, effectively narrowing their achievement gaps. This is extraordinary success for students with a history of extremely low growth rates and ever-widening achievement gaps.

"LDA's program [Learning Connections] provides a valuable and distinct service. LDA uses well-trained licensed teachers who have the expertise and flexibility to individualize their instruction to best meet the needs of each student....LDA is an important partner of the Minneapolis Public Schools, making a difference in the lives of hundreds of Minneapolis children each year – differences that will multiply as an investment in each child's future."

-Bernadeia Johnson, Superintendent of Minneapolis Public Schools, 2009

Assessment and Instructional Services

Ninety-eight percent (**98%**) of **189 individuals** gained knowledge and skills to improve their learning and coping strategies to meet their academic, employment, and personal goals.

"The assessment you provided for my adult literacy student has made all the difference for both of us to understand his strengths and weaknesses and how he can best learn. I'm so glad LDA exists!"

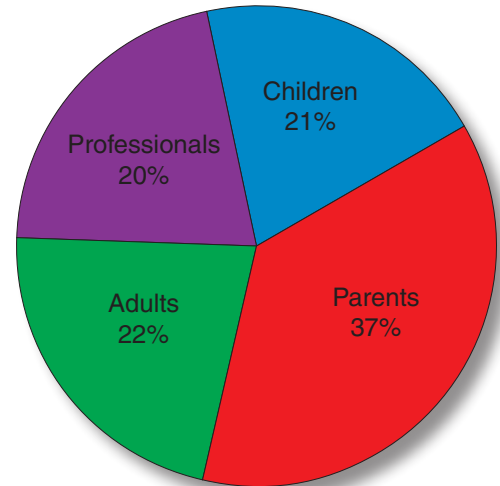
-Adult Basic Education Instructor, 2009

Parents as Partners

1,176 parents gained knowledge, resources, and support to help them advocate for and manage appropriate academic and behavioral success for their children experiencing learning and attention difficulties. Of parents completing evaluations, **96%** reported having gained knowledge to enable them to support their child's academic achievement and **100%** rated LDA services as good or excellent.

LDA Clients Served

Children:	649
Parents:	1,176
Adults:	687
Professionals:	643
TOTAL	3,155



2009-2010 Demographics for Clients in Direct Service:

Low income individuals	75%
Persons of color	74%

Adult ADHD Support Services

592 adults gained knowledge, resources, and support to help them understand and manage their learning and attention challenges. Ninety-seven percent (**97%**) of participants in ADHD services reported gaining useful strategies.

"After the first 15 minutes in the Spouse Support meeting at LDA, my eyes opened as I was given the tools to understand my situation. I had immediate relief: I wasn't alone, ... I wasn't crazy. I was living with Adult ADHD. [The LDA Group] has brought me peace of mind and the strength to live joyfully."

-ADHD Support Group Participant, 2010

Capacity Building

643 educators and other professionals received information or training to improve teaching and learning strategies for individuals with LD and ADHD or other learning difficulties.

"This was a great overview of the issues we face and strategies to work with students with learning differences. I really appreciated the time spent on understanding LD and the implications for effective teaching and learning."

-ABE Instructor in Grand Rapids, MN, 2010

Financial Position

CURRENT ASSETS	
Cash	845,336
Pledges, Receivables, & Prepaid Expenses	406,231
Property and equipment, net	1,465,279
TOTAL ASSETS	2,716,846
CURRENT LIABILITIES	47,856
LONG-TERM DEBT	1,099,109
NET ASSETS	1,569,881
TOTAL LIABILITES/ASSETS	2,716,846
SUPPORT	1,715,974
REVENUE	161,262
TOTAL SUPPORT/REVENUE	1,877,236
PROGRAM SERVICES	
Learning Connections	541,938
Assessment and Instructional Services	342,695
Parents as Partners	140,778
Other Programs	22,348
	1,047,759
SUPPORTING ACTIVITIES	
Administration	117,687
Fundraising	191,996*
	309,683
TOTAL EXPENSES	1,357,442
Change in Net Assets	519,794

*LDA initiated a capital campaign in 2009 to cover the costs of the building purchase, improvements, relocation, and related expenses. The capital campaign is expected to be active for multiple years. During the year ended August 31, 2010, LDA incurred consulting fees related to the campaign. Those fees caused LDA's fundraising expenses for the year to be disproportionately high when compared to prior years.



“I want to thank you for your help. It is so great to be heard and understood. Thank you for all of your suggestions, I feel so much better knowing about ways to help my son. Please know that you have helped our family tremendously.”

-Parent of child with learning challenges, 2009



**Learn • Dream • Achieve
Capital Campaign**
through August 31, 2010

Dream Team
\$10,000 – \$99,999

Deluxe Corporation Foundation
Fred C. & Katherine B. Andersen
Foundation
Otto Bremer Foundation
Securian Foundation
Thrivent Financial for Lutherans
Foundation
Wells Fargo Foundation Minnesota

Achieve Team
Up to \$9,999

Jenny Anderson
Pam Bednar
Comfort Belbas
Carol Brumwell
Brooks Donald
Kristin Hartley
Ann Huntrods
David Larson
Northmarq Real Estate Brokerage
Greg and Cindy Page
Cynthia Peterson
Surya Saxena
Zella Shannon
Lori Stone

FY 2010 Donors
**Foundation, Corporate Gifts, and
Individuals**

GENERAL AND PROGRAM SUPPORT

Foundation Builders

\$100,000+
Cargill Foundation
Greater Twin Cities United Way
Minneapolis Public Schools
Minnesota Department of Education

Leaders
\$25,000-\$99,999

McKnight Foundation
B.C. Gamble and P.W. Skogmo Fund
of The Minneapolis Foundation
St. Paul Public Schools

Investors
\$10,000-\$24,999

ADC Foundation
Andersen Corporate Foundation
Fred C. & Katherine B. Andersen
Foundation
Carolyn Foundation
Deluxe Corporation Foundation
General Mills Foundation
Thrivent Financial for Lutherans
Foundation

Partners
\$5,000-\$9,999

Hugh J. Andersen Foundation
LDA America

Jostens Foundation
Margaret Rivers Fund
Pentair Foundation
Securian Foundation
Xcel Energy Foundation

Guardians
\$1,000-\$4,999

Jennifer Anderson
Burdick-Craddick Foundation
Carol Brumwell
W. Brooks Donald, M.D.
Emerson Process Management,
Rosemount Inc.
Gail Fuad
Kopp Family Foundation
Malt-O-Meal Company
Nash Finch Company
Piper Jaffray Foundation
St. Louis Park Family Services Col-
laborative
Malcom Simpson
Lisa Steffes
Target Stores

Sponsors
\$250-\$999

Allianz Life Insurance Company of
North America
Ameriprise Financial Employee Gift
Matching Program
ATK Alliant Techsystems Employee
Citizenship Fund
Kevin Artola
Kathryn Barth
Sasha Beckrich
Kitty Christiansen
Russell Cowles
Arthur and Colleen Dorman
Dorsey Whitney Foundation
Susan Freivalds
Ari Fuad
Terrence Glarner (In honor of Kristin
Hartley Family)
Karen Hansen
Kristin Hartley
Dan Haugen
Val Kosky
Karen Lee
MINCO Products
Paul Moe
Susan Norenberg
PGN Foundation
Marnie Rainford
Staples Regional Office
John Sweeney
Thrivent Financial for Lutherans
employee Gift-Matching Program

Friends
Up to \$249

Bill and Beth Arsenault
John and Judith Arsenault
Mary Anne and Thomas Arsenault
Michelle Arsenault
Daniel Banas
Kristin Bauer
Kathleen Beach

Joseph and Melinda Beckey
Sasha Beckwith
Pamela Bednar
Comfort Belbas
Sara Bleske
Tracy Bohmert
Neal Christ
Steven Couture
David Danger
Sloan Dautremont
Cela Dolan
Marilyn Dorn (In memory of Peggy
Owens)
Mary Lee Enfield
Echo Township United Fund
Linda Ferguson
Connie Freed
Brad Freeland
Anna Freier
Sara Geist
Patricia Gorman
Kevin Gregerson
Laura Hammargren
Jeffrey and Suzanne Herzog
John and Kathe Hetterick
Lindsay Heyer
Yun Huang
Ellen Hunsicker
Zenaida Hyland
Tamara Imbertson
Ryan Jacobsen
Bonnie Janda
Kristi Johnson
Matthew and Theresa Johnson
Willie Johnson
Cressy Kovich
David Krocak
Lafayette Township United Way
Fund
Cindy Lea
Evie Losinski
Margolis Law Firm
Victore Mercado
Claire Metter
David and Kristin Odom
Jill Olson
Kay and David Owen
Lyelle Palmer
Denice Picht
Sara Polucha
Elizabeth Rahn
Thomas and Lucille Rice
David Schluchter
Frank Scimecca
Zella Shannon
Kendra Silberschatz
Mary Silberschatz
Keith Swanson
Nancy Thomala
John Toughill
Patrick and Jeanne Trussell
Megan Tucker
Kevin Voss
Joan Wing
Donna & Mike Wolsted

Events and In-kind Donations
GENERAL AND PROGRAM SUPPORT

ADDitude Magazine
Allianz Life Insurance
Company of North America
Caribou Coffee (at Highways
6 & 101)
Coughlan Companies
Crowley, White & Helmer
Dunn Brothers Coffee
Franchising
Dorsey Whitney LLP
JoAnn Girth
Great Harvest Bakery
Heilicher Minneapolis Jewish
Day School
Hennepin County Children's
Mental Health Collaborative
Learning RX
Cindy Margolis
Imagine Nations Books
Nash Finch
One Heartland
Peace Presbyterian Church
Neil Peterson
Diane Petron
Read Indeed
St. Peders Church
Staples Regional Office
Target at Knollwood
Volunteers of America

We regret if we have
inadvertently omitted any
donor. We deeply appreciate
your gift. Please contact us so
we can correct our records.

A big **Thank You**
to all our volunteers!



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